

Message Text

LIMITED OFFICIAL USE

PAGE 01 NAIROB 03822 210958Z

2

ACTION XMB-04

INFO OCT-01 AF-08 ISO-00 EB-07 COME-00 /020 W

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P 210938Z APR 76

FM AMEMBASSY NAIROBI

TO SECSTATE WASHDC PRIORITY 9088

LIMITED OFFICIAL USE NAIROBI 3822

DEPARTMENT PASS TO EXIM BANK

E. O. 11652: N/A

TAGS: BEXP, EFIN, KE

SUBJ: POSSIBLE EXIM FINANCING OF LOCOMOTIVE FOR KENYA

REF: STATE 261167

1. BIDS FOR SALE OF LOCOMOTIVES TO KENYA REGION OF EAST AFRICAN RAILWAYS WERE OPENED IN NAIROBI ON APRIL 20. LOW BIDDER WAS RUMANIAN FIRM THAT WILL PROBABLY NOT BE ABLE TO MEET TECHNICAL SPECIFICATIONS. NEXT LOW BIDDER WAS GENERAL MOTORS FOLLOWED BY GM CANADA AND GENERAL ELECTRIC.

2. AS TWO AMERICAN FIRMS ARE IN EXCELLENT POSITION TO WIN CONTRACT EMBASSY REQUESTS EXIM DO EVERYTHING POSSIBLE TO EXPEDITE PRELIMINARY COMMITMENT REQUEST OF GE AND ACT FAVORABLY ON ANY REQUEST BY GM. FYI: GM CANADA HAS OFFERED A PACKAGE THAT BLENDS INTEREST RATES OF 9 PERCENT TO 10.25 PERCENT BUT EXACT DETAILS ARE UNAVAILABLE.

3. EMBASSY EMPHASIZES THAT WHILE LOCOMOTIVES ARE FOR THE USE OF KENYA REGION OF EAST AFRICAN RAILWAYS THE LOAN GUARANTEE WILL BE MADE BY THE KENYAN GOVERNMENT. POST WOULD APPRECIATE EXIM'S COMMENTS ASAP.

DECONTROL 4/21/77

MARSHALL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: GOVERNMENT PROCUREMENT, ROLLING STOCK, PROPOSALS (BID), BUSINESS FIRMS
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Copy: SINGLE
Draft Date: 21 APR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: RowellE0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Film Number: D760150-0956
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Handling Restrictions: n/a
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Review History: RELEASED <22 JUL 2004 by BoyleJA>; APPROVED <26 OCT 2004 by RowellE0>
Review Markings:

Margaret P. Grafeld
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TAGS: BEXP, EFIN, KE, US, GENERAL MOTORS, XMB
To: STATE
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